

Date: \_\_\_\_\_ **2024 AEP Personal Information Sheet (one per person)**

Agent Name: \_\_\_\_\_

Are you a current client?  Yes  No If not, how did you hear about us? \_\_\_\_\_

Name \_\_\_\_\_ DOB \_\_\_\_\_ Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

County \_\_\_\_\_, USA Email \_\_\_\_\_ Tobacco Use last 12 months? \_\_\_\_\_

**SECTION A:** Fill out this section ONLY if you have a Medicare Supplement (Medigap) and Part D Drug Plan

Medicare Supplement Company Name \_\_\_\_\_ Plan(F, G, etc.) \_\_\_\_\_ (on your Insurance Card)  
(NOTE: Your Med Supp is not analyzed during AEP; you can apply to change plans anytime, subject to health underwriting questions)

Current Prescription Drug Plan Name \_\_\_\_\_ (on your Insurance Card)

Are you considering changing to a Medicare Advantage Plan?  Yes (Complete SECTIONS C and D below)  
 No (Complete SECTION C below)

**SECTION B:** Fill out this section ONLY if you have a Medicare Advantage Plan

Medicare Advantage Plan Name \_\_\_\_\_ (on your Insurance Card)

I've reviewed my Annual Notice of Change (ANOC) and wish to STAY on my current plan for 2024 (we do NOT need your medication list; you do NOT need to complete Sections A, C or D)

OR

I would like to change Medicare Advantage Plans for 2024 (Complete SECTIONS C and D below)  
Please tell us why? \_\_\_\_\_ Are you okay with changing doctors?  Yes  No

**SECTION C:** Prescription Medications (REQUIRED to complete your drug analysis)

Mark here if you take NO medications OR  My current medications list is attached  
REQUIRED even if your medications have not changed)

Current Pharmacy name (VERY IMPORTANT) \_\_\_\_\_

**SECTION D:** Fill out this section ONLY if you want to change Medicare Advantage plans OR move from your Medicare Supplement (Medigap) to Medicare Advantage

Primary Care Dr. Name \_\_\_\_\_ Phone \_\_\_\_\_

Specialist Name/Type \_\_\_\_\_ Phone \_\_\_\_\_

Specialist Name/Type \_\_\_\_\_ Phone \_\_\_\_\_

Optometrist/Practice Name \_\_\_\_\_ Phone \_\_\_\_\_

Dentist/Practice Name \_\_\_\_\_ Phone \_\_\_\_\_

Mark here if you do NOT have access to a computer and internet

Return form to HealthCare Benefit Services

Mail: 6638 W. Ottawa Ave, Suite 120, Littleton, CO 80128

Fax: 720-287-7055, Email: [info@HBSLTC.com](mailto:info@HBSLTC.com) (Email is not a secure form of communication)

Phone: 303-973-6636 or 800-295-5860



# Scope of Sales Appointment Confirmation Form

The Centers for Medicare and Medicaid Services requires agents to document the scope of a marketing appointment prior to any face-to-face sales meeting to ensure understanding of what will be discussed between the agent and the Medicare beneficiary (or their authorized representative). All information provided on this form is confidential and should be completed by each person with Medicare or his/her authorized representative.

Please initial below beside the type of product(s) you want the agent to discuss.

(Refer to page 2 for product type descriptions)

- Stand-alone Medicare Prescription Drug Plans (Part D)**
- Medicare Advantage Plans (Part C) and Cost Plans**
- Dental/Vision/Hearing Products**
- Hospital Indemnity Products**
- Medicare Supplement (Medigap) Products**

By signing this form, you agree to a meeting with a sales agent to discuss the types of products you initialed above. Please note, the person who will discuss the products is either employed or contracted by a Medicare plan. They do not work directly for the Federal government. This individual may also be paid based on your enrollment in a plan.

Signing this form does NOT obligate you to enroll in a plan, affect your current enrollment, or enroll you in a Medicare plan.

<b>Beneficiary or Authorized Representative Signature and Signature Date:</b>	
Signature:	Signature Date:
<b>If you are the authorized representative, please sign above and print below:</b>	
Representative's Name:	Your Relationship to the Beneficiary:
<b>To be completed by Agent:</b>	
Agent Name:	Agent Phone:
Beneficiary Name:	Beneficiary Phone (Optional):
Beneficiary Address (Optional):	
Initial Method of Contact: (Indicate here if beneficiary was a walk-in.)	
Agent's Signature:	
Plan(s) the agent represented during this meeting:	Date Appointment Completed:
<b>[Plan Use Only:]</b>	
Agent, if the form was signed by the beneficiary at time of appointment, provide explanation why SOA was not documented prior to meeting:	

\*Scope of Appointment documentation is subject to CMS record retention requirements \*  
*A Coordinated Care plan with a Medicare Advantage contract and a Medicare-approved Part D sponsor*